



As One

A partnership ecosystem designed to address every business challenge



88%

of UK employees have suffered from burnout in the last two years.

Talent shortages have reached a

17-year high

74%

of CISOs had team members quit last year due to on-the-job stress.

65%

say stress compromises their ability to protect their organisation.¹

How can business and IT leaders **break free** from the cycle of doing more with less?

No single leader or technology provider alone can solve the kind of challenges that organisations are facing.

Lenovo and Microsoft are coming together **as one** to solve every business challenge.



As one, we have identified six key areas where our combined solutions and services will help you make the right decisions, fast.

Productivity & collaboration

Hybrid working presents productivity challenges to both the employer and employees. The Forrester Total Economic Impact™ study found that Windows 11 devices can increase security and IT teams' productivity by **20%**, and end-user productivity by **15%**.²

How does the As One ecosystem help you get more done?

- **Windows Autopilot** means Lenovo's tablets and 2-in-1 laptops are pre-configured to work straight-out-of-the-box the way you want them to.
- Lenovo's smart collaboration **ThinkSmart One** is the world's first Windows-based integrated bar containing a high-resolution camera, premium sound, and powerful Windows computing for seamless conferencing.
- **Windows 11** supercharges productivity by letting you pin your most used apps and folders to your start menu, create multiple desktops to keep unrelated projects organised, and optimise screen layout for maximum multitasking.
- 99.6% of applications on Windows 10 are fully compatible with **Windows 11**. However, in the rare event that you encounter a compatibility issue, there is a dedicated team of App Assure engineers that will be on hand to resolve the problem.
- **Microsoft Office 365, Microsoft Teams, OneDrive, and SharePoint** make real-time collaboration easier than ever.
- **Microsoft Teams** with compatible headsets, noise cancelling mics and wireless power banks ensures that everyone is working their own way.

Security & endpoint management

With endpoints being scattered more than ever before, working outside the safety net of an office means there is no room for error. Lenovo devices equipped with Windows 11 reduce the risk of a successful security attack by **20%**.³

How the As One ecosystem ensures devices and protocols stay watertight across the lifecycle.

- **Windows 11** is Microsoft's most secure operating system to date, and is already delivering a significant 58% reduction in security threats to SMBs.
- As soon as you start up your new device, **Windows 11** is on guard, with cutting-edge features to protect your device from malware and phishing.
- **Microsoft Defender for Endpoint** provides routine, real-time protection against viruses – reducing the burden on internal IT teams.
- **Multifactor authentication (MFA)** adds a layer of protection to the sign-in process, which requires additional identity verification.
- With **Lenovo ThinkShield**, security is built in at the chip level on all new Lenovo devices for protection that lasts.

Infrastructure

The exponential growth of data points, shrinking budgets and overextended staff make it increasingly difficult to plan and budget for future ISG needs.

As one, Lenovo and Microsoft are working to support organisations needing to move on from their legacy infrastructure.

- **Lenovo TruScale Infinite Storage** is a scalable, pay-as-you-go model designed to help businesses align costs with current needs.
- The combination of **Azure Stack HCI with AVD** and **Lenovo TruScale** empowers organisations with cost savings, flexibility, and agility while maintaining on-premises control, compliance, and the scalability of an as-a-service model.
- Validated for Microsoft's Azure Stack HCI, the **ThinkPad SE350 Edge Server** is a purpose-built device that spans just half the width of its traditional counterparts.

Accessibility & Sustainability

Some employees may have unique needs or expectations from their technology. This shouldn't hold them back. As one, Lenovo and Microsoft deliver sustainable solutions which are accessible by design.

Does your current tech provider prioritise DEI and ESG?

Ask us about **Windows 11 Accessibility** and **Lenovo's CO2 Offset services** to find out how we can help.



Get in touch to kickstart your tailored consultation process with **Lenovo and Microsoft As One.**

Contact us



Lenovo