

**Your #1 priority:**  
**Creating the best  
learning environment**

**Smarter  
technology  
for all**

**Lenovo**

 Microsoft 365

# Say hello to **Lenovo** Cloud Service Provider

Applications like Microsoft Office, Outlook, Excel, and PowerPoint are now as vital for educators as textbooks (and coffee). Software that's specifically designed for education is too. To make full use of these technologies, schools and universities need the time and skill to license, install, and manage them properly. And many don't have the capacity.

If apps are allowed to run while out of date, or on ill-suited hardware, they won't deliver their full value. Worse still, they may become a security threat. Lenovo Cloud Service Provider (CSP) can do all that hard work for you. Then, your staff and students get head-ache free access to apps that make learning a pleasure. Without overburdening your IT team.

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would like to explore**

1.

# The educator's experience



## The educator's experience

# Give your staff the support they need to succeed

**Educators get recognition for how they perform in the classroom. But they invest the bulk of their time and skill into something unseen: preparation.**

While they view planning as a basic requirement for their role - many feel forced to tackle this crucial task at the end of a long day of teaching. They spend their evenings lesson planning, designing assignments, or creating supplemental content - instead of resting and recuperating.

**The European Trade Union Committee for Education describes 'work and role overload' as a 'psychosocial hazard' that is prevalent in the education sector.**

But educators can win hours back when they are supported with applications designed with their specific needs in mind.

Manually dragging and dropping content, or meticulously reformatting documents and presentations according to student needs or style guides take ages. With Sway for Education and OneNote for Education, teachers can use intuitive automation tools to design engaging content that looks exactly like they need to, fast.

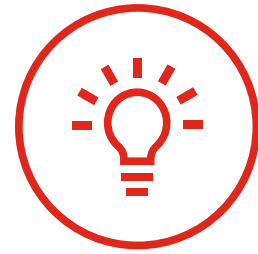
Lenovo CSP looks after this suite of Microsoft 365 apps - that's security, backups, and connectivity all taken care of. So educators are never interrupted by technical challenges and can get their preparation done as quickly as possible.



# 70%

The Teacher Wellbeing Index found that 70% of staff in education cited a heavy workload as the main reason for thinking about leaving their jobs.

**The educator's experience** Give your staff the support they need to succeed



## Model vital computer skills

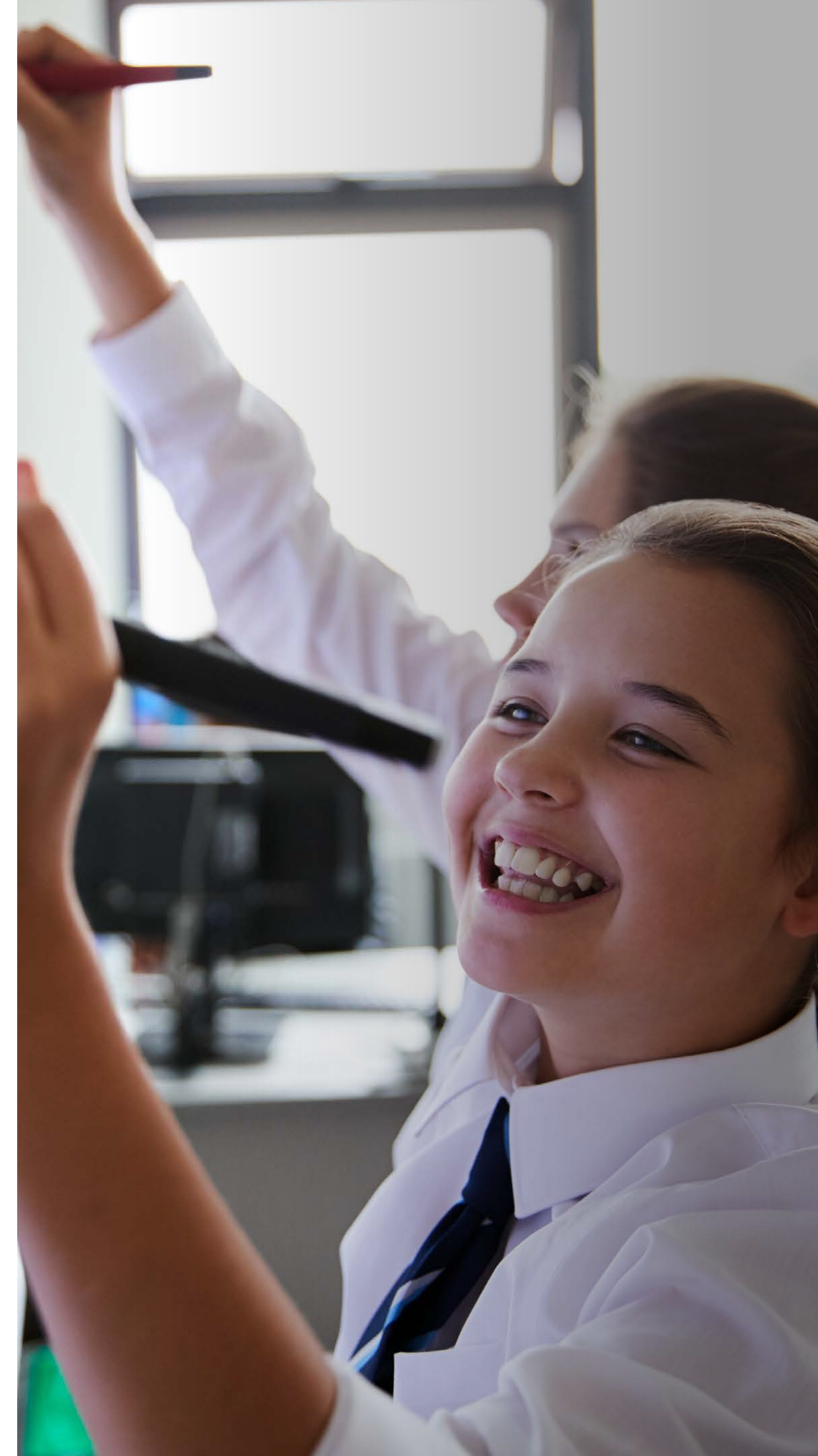
Educators know that digital literacy extends far beyond scrolling on social media. From the basic use of Outlook, Word, and PowerPoint, to more advanced use of Excel – young people need modern digital literacy skills to enter the workforce. For many, proper modeling from their educator is the only digital training they get.

When Office 365 applications are used in the classroom, students can pick up the computer skills that they see their teachers model. With Lenovo CSP, students will also get full access to the Microsoft 365 suit themselves, at no extra cost. This means that they can practice what they saw in the classroom at home to cement their understanding.



## Support rapport building and collaboration

With Microsoft Teams and OneDrive, educators and staff have central hubs for sharing content and communicating. This means they can easily connect and build communities. And since Office 365 applications can all be managed and monitored with Lenovo CSP, teachers never have to contend with faulty or insecure software that's not fit for purpose.



# This is Francesco, a college teacher

He loves teaching. But he's stretched thin. Sometimes, Francesco stays up till midnight – his schedule leaves hardly any time for planning during the day. Lately, Francesco can feel his creativity energy waning. He has a hard time holding his students' attention during lessons and struggles to think of new ways to inspire them.

## How can his college help?

With a OneNote Class Notebook, Francesco can start organizing his lesson plans and materials in his own digital notebook. With a search button that allows him to find exactly what he's looking for, even text in pictures or handwritten annotations he recorded in his digital notebook, he gets his planning done quicker than usual.

Francesco uses his OneNote Class Notebook in the classroom too – seamlessly switching between planning and presenting. He pinches, zooms, and annotates right on the screen – helping him with scaffolding and meta-cognition tasks. As his class asks questions, he inserts media as needed – in the middle of presenting – without disrupting the lesson flow.

He's more creative too. Francesco starts preparing assignments and presentations with handwritten text, web content, and audio and video. He knows that his content is more accessible and engaging this way and is delighted to see an uptick in participation from previously reserved students.

You don't have to overburden your IT or pay a third party. Instead, you'll have a single point of contact, and we'll work to keep everything running smoothly twenty-four hours a day, every day of the year. So, your educators can do their best work without any hiccups.

**You can add  
Managed Services  
onto your Lenovo  
CSP agreement  
at any time.**

With Managed Services, there's no waiting around for applications to get fixed if something goes wrong.

2.

## The student's experience



The student's experience

# Accessibility as standard

**We know that people learn in unique and particular ways. All learners need the right support to reach their full potential. Students and parents do not always disclose specific accessibility needs. Many are unaware that these needs are there in the first place.**

**According to the European Council of the EU, people who live with disabilities are twice as likely to leave school early.**

A fully accessible setup that comes standard in every classroom is the dream for most schools and universities. But many don't know that they can accommodate a wide array of needs all at once by partnering with the right technology provider.

Giving students access to Microsoft 365 means that learning is instantly more inclusive. Improve comprehension with Immersive Reader's read aloud function, turn on live captions and translation during virtual classes, and convert spoken words to text.

All while Lenovo CSP runs in the background to keep protecting students' privacy and security.

Under the UN's Convention of the Rights of Persons with Disabilities, learners with disabilities have the right to accommodations in the classroom, individualized support measures, adapted teaching methods, and the provision of assistive technology.





**In today's world, students learn both in and out of the classroom or lecture hall. They deserve to have a fit-for-purpose environment that supports their education – wherever they are.**



**Students can focus on learning, wherever they are**

The right device is a crucial part of this environment. Lenovo 14w, 100w, 300w and 500w laptops are ideal. These robust, high-quality devices withstand bumps – ensuring learners that can get their work done, whether they are in a library, classroom, at the kitchen table, or on the go. With Lenovo CSP, Microsoft 365 learning apps, like Word, Excel, OneNote, PowerPoint and OneDrive are readily accessible. Even when students are offline. So learning doesn't stop when the Wi-Fi is down.

With Windows 11 SE installed, students also benefit from an operating system that protects their privacy and shields them from threats. Only key apps and services are enabled – so students can focus on their education without distractions.

With Lenovo CSP, new apps can be added if needed after thorough vetting and in-line with educators' requirements.



## **This is Eloise,** **a primary school pupil**

She is a bright and enthusiastic learner. But Eloise doesn't like sitting down and looking at a whiteboard all day. She feels bored and under-stimulated when she doesn't get to use her hands.

At times, she gets in trouble for distracting her classmates. She likes to play alone but she wants to connect with other pupils too – sometimes, Eloise feels like she doesn't know how.

### **How can her school help?**

With Minecraft Education Edition, teachers can support learners who respond better to hands-on, self-guided activities. Eloise's form-room teacher appeals to her interest in technology and sets time aside for her to enjoy Minecraft.

Classroom multiplayer allows Eloise to get her classmates involved. They collaborate on projects in their Minecraft worlds, exchanging ideas and honing soft skills as they plan and build together. Eloise starts forming deeper friendships. She even starts spending her breaks in groups from time to time.

She develops her natural aptitude for mathematics too. Eloise starts learning Java Script, and Python through creative play, as she builds her Minecraft world.

**3.**

## **The IT Team's experience**



## The IT Team's experience

# Easy to deploy and manage

Managing an educational institute's technology suite can be a mammoth task. IT teams are under immense pressure to ensure that educators have the tools they need to do their jobs.

They have to support students too – many of whom are still developing basic computer literacy. They're tasked with safeguarding young people against harm, like inappropriate content, privacy violations, and identity crime.

Lenovo CSP can manage all Microsoft 365 accounts. We take care of onboarding and migrating users to the cloud. We configure application settings across Outlook and Teams. We also take care of time-consuming maintenance and support tasks that would normally fall to IT staff, so they can focus on more strategic initiatives.

When you add Managed Services onto your Lenovo CSP agreement, you will also have access to 24/7 issue resolution support in your local language.



## Stress-free bills and licenses

A campus is fast-paced, often chaotic environment, and all of this is reflected in its tech landscape. IT teams have enough to keep track of – paying bills and keeping track of licensing shouldn't count among them.

Research shows that one-third of senior IT personnel feel drained by administrative tasks.

With Lenovo CSP, you have a single point of contact to pay for and manage a full suite of applications. You only pay for what you use and can increase or decrease the number of licenses according to your needs.

Lenovo CSP Managed Services customers can opt for having all Microsoft 365 applications included under one, simple monthly bill.



## Security and safety

Educational institutes know that they cannot afford to compromise on the safety of their students and staff. But many are overwhelmed by the task.

With Lenovo CSP, all users, data, and devices can easily be managed from a single dashboard. Machine learning and intelligent security mean that your entire institute's tech landscape is automatically covered by top-of-the line protection, 24/7.

With the latest security technology like Microsoft Defender, security is simple and intuitive for students and staff. So IT teams are relieved of the burden of managing everyday security risks.

With Lenovo CSP, you benefit from the most robust security – all taken care of by the experts, so your IT team can focus on value-adding work.



## **This is Klara,** **the Head of IT at a** **secondary school**

Klara is committed to keeping everyone at her school safe and productive. Keen to stay ahead of evolving security threats, she requests more time for her team to do learning and development activities.

But Klara's school is dealing with budgetary constraints and her request is denied. She spends more and more time at work trying to stay ahead of a changing security landscape. Yet, there seems to be no end to repetitive administrative tasks, and she starts having nightmares about a security breach.

### **How can her employer help?**

When Klara gets the opportunity to work with the expert team at Lenovo CSP, she collaborates with cloud service architects to design a tailor-made solution that meets her school's exact needs. She knows what students and staff would benefit from and she knows what her team can handle in-house. And she only pays for what's required.

Because there's no spending on any unnecessary frills – Klara easily stays within budget.

With Lenovo CSP Managed services, she also gets continuous monitoring of the entire school's IT landscape. Scheduled health checks and recommended updates mean she no longer worries about out-of-date applications causing security weak spots. She breathes a sigh of relief – knowing that industry leaders with an up-to-the-minute understanding of the security landscape are monitoring the software that her school uses.

Now, Klara and her staff can get back to value-adding work. With more wiggle-room during their normal working hours, she even manages to schedule regular learning and development sessions with her staff. Klara's pleased to see an improvement in her team's morale.

Lenovo Cloud Service Provider

# Ready for real solutions?

With Lenovo CSP, teachers work more efficiently, students engage more, and IT teams can get back to value-adding work. Contact your Lenovo sales representative or [click here](#) to start taking advantage of these benefits.

**We'll help you find the Microsoft 365 plan that suits you best**



## Microsoft 365 **A1**

A simple one-time-per-device solution to support all learners with desktop apps like Word, Excel, PowerPoint, Microsoft Teams, Minecraft: Education Edition, and more. This license also provides cloud management through Microsoft Intune for Education, to save time by managing your devices in a single dashboard.



## Microsoft 365 **A3**

Teach and learn from anywhere with a user-based license that includes everything in the Microsoft 365 A1 license plus additional features, like bookings and live events. The A3 plan also provides advanced security management and analytics.



## Microsoft 365 **A5**

Make safety a priority with Microsoft Defender, and add Microsoft's most robust security, mobility, management, and compliance to your school subscription. Includes all of the teaching and learning features of Microsoft 365 A3.

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