



Lenovo  
**TruScale**

# **TruScale** Hybrid Cloud with Nutanix

Lenovo and Nutanix reduce cost  
and complexity of running hybrid  
cloud environments

**NUTANIX**<sup>TM</sup>

**Smarter  
technology  
for all**

**Lenovo**



# Unify your workloads on a single platform

Many organizations' data and applications are scattered across different silos of infrastructure, or in the public cloud. The sprawl of workloads is becoming ever more difficult to manage as multicloud adoption increases.

- 87% of IT decision makers agree that multicloud success requires simpler management across multi-cloud infrastructures.
- Top multi-cloud challenges include managing security (49%), data integration (49%), and cost (43%) across multi-cloud borders.<sup>1</sup>

Lenovo TruScale and Nutanix have developed an on-premise hybrid cloud solution to help you better manage your enterprise applications, wherever they sit.

A hyperconverged infrastructure cluster solution that hosts virtualized compute, storage and networking, alongside a hybrid cloud management platform to provide support to your hybrid cloud deployments and interactions. So you can seamlessly run your workloads where they are best suited, while taking advantage of the cost and flexibility benefits of the full cloud experience.





# Why Lenovo TruScale Hybrid Cloud with Nutanix?

Nutanix best-in-class software helps customers looking to modernize their legacy infrastructure and move to a more flexible and agile hyperconverged infrastructure (HCI) – even when they already have services and applications running in the public cloud. Nutanix offers the flexibility to run different workloads on a single hyperconverged cluster.

With this hybrid cloud solution hosted on Lenovo's ThinkAgile HX HCI platform, Nutanix Software alongside a hybrid cloud management platform, enterprise customers can now benefit from a fully managed as-a-service hybrid cloud via a consumption-based price model.

The Lenovo TruScale Hybrid Cloud Management Platform with Nutanix is ideal for you if:

- You want to unify your hybrid workloads on a single platform.
- You want a datacenter refresh or to digitize your environment.
- You are looking to modernize, and align to one of the best virtualization stacks.
- You want to take advantage of industry leader toolsets in your current environment for hybrid cloud.
- You want to reduce your CapEx spend and move towards an OpEx model.

Lenovo TruScale Hybrid Cloud with Nutanix removes the complexity of managing distributed resources and expands the on-ramp for enterprises to hybrid cloud architectures and orchestration. Its modular approach also means the one platform can span Infrastructure-as-a-service (IaaS), virtualized environments, and the hybrid cloud.

# Lenovo TruScale Benefits

## Reduced risk, more innovation

Delivered as a service, TruScale accelerates innovation with access to the latest technology and industry leading solutions. It provides greater security and control over workloads through a no-risk, no-surprise, pay-as-you-go consumption model.

## Minimal upfront capital costs

Minimum capital investment. Lenovo TruScale combines hardware, software, and services and management into a single, configurable solution with a predictable and affordable regular fee.

## Real-time transparency

It provides a high level of transparency, insight, and predictability into your IT environment, alongside a simple way to control costs.

## Full maintenance, support, & management

End-to-end services including installation, deployment, configuration, 24/7 monitoring, managed services, and incident support.

## Flexible commitment

Pay per use and scale out as needed. It offers the industry's lowest minimum commitment required with no hidden costs. With metering you can be billed based on consumption or utilization. You can even move in and out of headroom capacity without adjusting floor monthly payments.

## Always right sized

Your infrastructure environment is tailored based on your individual organization's needs, so you get the full cloud experience that you need for your business.

# Lenovo TruScale

## Start planning your journey now

Arrange to discuss your needs with a Lenovo expert.

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